

State of the tech hiring market

2% unemployment rate in IT, with a 1.8% margin of error creates challenges in hiring experienced technical experts.

65% of IT leaders consider the skills gap a significant concern for the next two years (Gartner).

64% of global business leaders say finding experienced candidates is their top hiring challenge (MIT).

Pomeroy knows hiring

40+ years in tech hiring

100% domestic recruiting team

2 to 3 months faster than traditional HR hiring processes

We know how to find the right people

Securing top talent is crucial in today's rapidly evolving IT environment. We specialize in identifying and placing candidates with unique and highly sought-after technical skills. Pomeroy partners with your organization to provide the ideal IT professionals for short-term contracts, temporary-to-hire positions, or direct-hire needs. By choosing us, you gain access to a talent pool capable of significantly contributing to your IT projects and driving success.

Build a tech talent pipeline

We provide a range of benefits to ensure you find and retain the right technical professionals.

- Dedicated hiring team: A hands-on team actively participates in candidate selection and supports clients throughout the contract.
- Flexible engagement options: Choose from contract, contract-to-hire, direct hire, managed Time and Material (T&M) agreements, partner rebadging, and customized project teams.
- **Proactive resource management:** Dedicated resource managers (RMs) ensure consultant and customer satisfaction through ongoing support.
- Global talent network: Tap into a worldwide pool of candidates with current and indemand emerging IT skills. Leverage Canadian resources via our Soroc subsidiary.
- Comprehensive IT staffing: We offer strategic technical staffing solutions spanning the IT landscape.
- Access to emerging skills: Find talent in key areas such as Al/data analytics, IT
 operations, cloud migration, platform and application development, cybersecurity,
 hardware and infrastructure, project management, and device management.
- Scalable resources: We provide technical resources that can be scaled up or down to align with your project timelines.

Understanding your unique workforce requirements

We collaborate closely with you to identify your hiring needs and locate candidates with relevant and technical skills to fulfill your project requirements. By augmenting your current team and optimizing your resources, we can achieve your strategic IT objectives.

Ensuring satisfaction with our Connect for Success program

Our Connect for Success program is designed to create a seamless and supportive experience for our technical placements and our clients. Our resource managers work closely with recent placements through regular, proactive check-ins to ensure their professional goals are clearly understood and aligned with client expectations. This ongoing engagement helps ensure everyone is on the same page and provides an opportunity to address any challenges or concerns early on. By fostering open communication and resolving issues promptly, we aim to create a positive, productive environment where recruits and clients can thrive and achieve mutual success.

STRATEGIC TECHNICAL STAFFING - CONNECT FOR SUCCESS SCHEDULE

1 WEEK

Check-in and Align Expectations

- Confirm goals and expectations with the recruit.
- Discuss tasks, goals, and requirements at different intervals.
- Outline specific client project expectations.
- Address any initial concerns or challenges.
- Establish a roadmap for success with key milestones.
- Define the checkin schedule and feedback mechanisms.

WEEK

Evaluate
Performance &
Make Adjustments

- Check early progress with recruits.
- Review client feedback.
- Resolve challenges early on.
- Adjust goals and resources for alignment.
- Identify and update new tasks to ensure success.

30 DAYS

Perform
Assessment & Create
Go-forward Plan

- Evaluate progress on goals and adjust plans accordingly.
- Conduct a formal review between resource manager and recruit.
- Assess client feedback and performance.
- Identify and address obstacles.
- Adjust steps or provide support if goals are unmet.
- Celebrate successes and note improvement areas.

60 DAYS

Check-in & Make Any Additional Adjustments

- Evaluate longterm objectives and maintain engagement.
- Resource manager assesses goal progress at midpoint check-in.
- Discuss alignment with client's needs and future prospects.
- Address new challenges and client feedback.
- Promote career development through ongoing coaching.

90 DAYS

Perform Final Review & Discuss Long-term Support

- Conduct a comprehensive review of the first 90 days, incorporating client and recruit feedback.
- Evaluate goal completion and pinpoint areas needing growth.
- Identify necessary adjustments for long-term success.
- Discuss next steps, potential for further assignments, and coaching or career development opportunities.
- Ensure full integration of the recruit into the client's team with a clear path for continued success.



Leverage Pomeroy's extensive experience to source and qualify the best technology specialists for your upcoming projects.

Reach out to us today to get started.

